

CZECH REPUBLIC BUSINESS DELEGATION

accompanying the Prime Minister of the Czech Republic, H.E. Mr Andrej Babiš, and the Vice Prime Minister and Minister of Industry and Trade of the Czech Republic, H.E. Mr Karel Havlíček, on their offi cial visit to Ukraine





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18 - 19 November 2019



Ladies and Gentlemen,

I am pleased to finally have the opportunity to pay an official visit to Ukraine, and to support Czech companies in this enormously perspective, although often challenging area.

Ukraine is closer to us than many Czechs might realize, both geographically and economically. Fortunately, the figures have reflected these natural ties – our mutual trade exchange has been growing fast since the inevitable decline in 2015, reaching the all-time highest turnover of 2.3 billion EUR in 2018.

Considering all hardships Ukraine is facing, the performance of its economy is remarkable. Recently, the World Bank has upgraded the forecast of GDP growth to 3.7 % in 2020. Ukrainians have made admirable progress in reforming the country and moving closer to the EU, and I believe that now is the time to appreciate newly arising opportunities in traditional fields such as energy sector, transportation and infrastructure, defense industry, or environment and agriculture. Of course, some obstacles remain, and we are helping our companies wherever possible – for this purpose, the Intergovernmental Commission has become an invaluable platform.

I carry a message of our unwavering support to the territorial integrity and sovereignty of Ukraine. Stability and security are absolutely needed for thriving business environment, and I wish it also for the sake of you and your local partners.

Andrej Babiš

Prime Minister of the Czech Republic



Dear Business Friends, Ladies and Gentlemen,

Ukraine has always been, and still is, an important and traditional business and economic partner of the Czech Republic. In the past, we were facing a complicated international political situation, which also seriously affected Czech business in Ukraine. However, after two years of a heavy decrease in mutual trade, aturn occurred in 2016, when a massive revival of economic co operation could be observed. In 2018, the favourable development of the trade turnover continued, growing at a rate of more than 18 per cent in comparison with the previous year and reaching EUR 2.3 billion. A high growth rate was especially shown by Czech exports, with the upward trend also continuing in 2019, when the mutual trade turnover between January and August showed a 7.1 per cent growth. Of great importance for the promotion of trade and economic relations is the assistance of the Intergovernmental Commission for Economic, Industrial, Scientific and Technical Cooperation, of which I am Co-Chairman.

The macro-economic situation in Ukraine is getting stabilised. This is obviously the result of the substantial reforms carried out by the Ukrainian state administration and the fact that Ukraine is implementing the Deep and Comprehensive Free Trade Agreement (DCFTA) with the European Union in the framework of the Association Agreement with the European Union. Mutual cooperation is also supported by the visa liberalisation between the EU and Ukraine.

I am persuaded that our business mission will contribute significantly to the development of trade-economic relations between the Czech Republic and the Republic of Ukraine. I wish the participants in the mission the best of success in their negotiations and their future business activities.

Karel Havlíček

Deputy Prime Minister for Economy and Minister of Industry and Trade



Dear friends,

It is a pleasure for me to address you on behalf of the Czech Chamber of Commerce entrusted with the organisation of the business mission accompanying the Prime Minister of the Czech Republic, H.E. Mr Andrej Babiš, and the Vice Prime Minister and Minister of Industry and Trade of the Czech Republic, H.E. Mr Karel Havlíček, on their official visit to Ukraine. This business mission comprises primarily representatives of Czech enterprises which already have business partners in the territory and/or have projects in progress there.

From the long-term perspective, the business cooperation between the Czech Republic and Ukraine maintains a high standard. Ukraine is the 20th most important foreign trade partner of the Czech Republic, our mutual trade exchange turnover is constantly rising. Moreover, industrial products with high added value play an important role among the items of export and import. Also, Czech entrepreneurs are continually interested in further development of our mutual business cooperation, particularly in civil aviation, transport infrastructure, energy, defence, engineering sectors, water management, in healthcare industry or agriculture. Czech investments in Ukraine have so far been realized mainly in the energy sector, pharmacy or engineering sectors.

I am deeply convinced that this business mission will contribute to a further promotion of mutual trade and investment cooperation between the Czech Republic and Ukraine. Thanks to the industrial tradition and technological inventiveness, Czech companies are among the best in the world and can offer highly competitive products and services. I am pleased that the Czech Chamber of Commerce with a support by the Prime Minister and the Vice Prime Minister of the Czech Republic may help Czech enterprises in seeking new partnerships and joint projects.

I wish your forthcoming discussions the best of success.

Vladimír Dlouhý

President of the Czech Chamber of Commerce



Czech Republic – Basic Data

Surface area: 78 864 sq. km (common border with the Federal Republic of Germany,

Austria, Slovakia and Poland)

Population: 10.65 million Capital city: Prague Official language: Czech

President: H.E. Mr Miloš Zeman

Membership: European Union, United Nations, NATO, WTO, International Monetary Fund,

International Bank for Reconstruction and Development, OECD, etc.

Time zone: Central European Time (GMT + 1), Summer Time (GMT + 2) Currency: 1 Czech crown (Kč/CZK) = 100 hellers; 1 EUR = CZK 25. 738

(cumulative average 3Q 2019)

Internet domain: .cz

 $\label{practical} Practical\ information\ about\ conditions\ of\ transport\ into\ the\ Czech\ Republic$

and stay in the CR available at www.czech.cz.

Macroeconomic Indicators of the Czech Republic

		2013	2014	2015	2016	2017	2018
Gross Domestic Product (current prices) ¹⁾	CZK, billion	4 097.10	4 312.60	4 597.80	4 765.80	5 053.80	estimate 5 200.00
Gross Domestic Product ¹⁾	%, real, y/y	-0.5	2.7	5.4	2.4	4.5	3
Industrial Production	%, y/y	-0.1	5	4.3	3.4	6.5	3
Registered unemployment ²⁾	%	8.2	7.5	6.2	5.2	3.8	3.1
General unemployment rate according to selective labour force examination ³⁾	%	7	6.1	5	4.0	2.9	2.2
Inflation Rate	%, y/y	1.4	0.4	0.3	0.7	2.5	2.1
Inflation (HICP) ⁴⁾	%, average	1.4	0.4	0.3	0.6	2.4	1.5
Exports ⁵⁾	EUR, mil.	122 186	131 806	142 369	147 004	161 284	171 210
Exports ⁵⁾	%, y/y	3.3	7.8	-9.8	3.1	12	10.9
Imports ⁵⁾	EUR, mil.	108 622	116 209	127 486	129 272	144 491	155 632
Imports ⁵⁾	%, y/y	2	6.9	-8.4	1.2	14.2	12.4
Balance of Trade ⁵⁾	EUR, mil.	13 564	15 597	14 883	17 732	16 793	15 579
CZK/EUR ⁶⁾	average	25.974	27.533	27.533	27.033	25.643	26.33
CZK/USD 6)	average	19.565	20.746	24.600	24.432	23.382	21.735

Source: Czech Statistical Office, Czech National Bank (ČNB); General note: y/y shows year-on-year change in the indicator; 1) Data after revision under the ESA 2010 system of accounts, 2017 estimate; 2) Unemployment to total population ratio = number of eligible job seekers aged 15-64 years/population in per cent, situation at the end of the year; 3) LFSS = Labour Force Sample Survey; 4) HICP = Harmonised Index of Consumer Prices, inflation rate by EU method; 5) Foreign trade data expressed in USD are the sum of the different monthly values in CZK calculated by the average monthly exchange rate announced by the Czech National Bank; 6) Czech National Bank

Balance of Trade between the Czech Republic and Ukraine (in EUR thousand)

	Turnover	CR Exports	CR Imports	Balance
2016	1 541 997	804 863	737 134	67 729
2017	1 951 629	884 413	1 067 216	182 804
2018	2 310 109	1 289 150	1 020 959	268 190
18./2019	1 580 642	835 895	744 747	91 148

Source: Ministry of Industry and Trade of the Czech Republic



Companies

- 1. ADUCID s.r.o.
- 2. ALTA a.s.
- 3. ALTAIR SOFTWARE s. r. o.
- 4. Aluminium centrum s.r.o.
- 5. Anacon GmbH
- 6. APS C7&SK SFRVICES s.r.o.
- 7. ARIETE personal s.r.o.
- 8. Association of Industrial Plants Suppliers (SDIC)
- 9. BAEST Machines & Structures, a.s.
- 10. BigBoard B.V., organizační složka
- 11. BIOMAC Ltd.
- 12. BPS Průmyslové Služby s.r.o.
- 13. BubbleStar CZ s.r.o.
- 14. Business and Investment Development Agency CZECHINVEST
- 15. Corporate Diplomatic Services
- 16. CZ HERMEX, s.r.o.
- 17. Czech Export Company a.s.
- 18. Česká exportní banka, a.s./Czech Export Bank
- 19. Česká Spořitelna, a.s.
- 20. Česká východní, a.s./CzechEastern, JSC
- 21. Česká zbrojovka a.s.
- 22. Ekol spol. s r.o.
- 23. FKOTECHNIK Czech s.r.o.
- 24. Encata Innovative s.r.o.
- 25. Energo Alliance s.r.o.
- 26. ENERGOCHEM a.s.
- 27. EXCALIBUR ARMY spol. s r.o.
- 28. Export Guarantee and Insurance Corporation FGAP
- 29. F AIR Itd.
- 30, FFRRIT s.r.o.
- 31. FitCraft Energy, s.r.o.
- 32. Flash Translations.com/Bleskové překlady s.r.o.
- 33. Gordic spol. s r.o.
- **34.** Group of Node s.r.o.

- 35. CHAMR & PARTNERS s.r.o.
- **36.** ICZ a.s.
- 37. IQ Structures s.r.o.
- 38. Krupa Global Investments a.s.
- 39. MEDIN, a.s.
- 40. MFGA a. s.
- 41. MOLD VIN CZ s.r.o.
- 42. NESKAN spol. s r. o.
- 43. NUVIA a.s.
- 44. Oppidum Bunkers (The Oppidum Czech s.r.o.)
- 45. OSPRO MB, spol. s r.o.
- 46. Pars Komponenty s.r.o
- 47. PETERKA & PARTNERS advokatní kancelář s.r.o.
- 48. PRODUCTION AUTOMOTIVE, spol. s r.o.
- 49. RAJZL EXPORT IMPORT s.r.o.
- 50. RAVY CZ a.s.
- 51. RegioJet a.s.
- 52. Resilient a.s. | Agromino A/S
- 53. RUDOLF JELÍNEK a.s.
- 54. ŘANDA HAVEL LEGAL advokátní kancelář s.r.o.
- 55. Scanroc, SE
- 56. SIMEX, spol. s r.o.
- **57.** SWORDFISH, s.r.o.
- 58. ŠKODA JS a.s.
- **59.** ŠKODA TRANSPORTATION a.s.
- 60. TECHFLOOR s.r.o.
- 61. TENZA a.s.
- 62. T Machinery a. s.
- 63. Transco Bohemia s.r.o.
- 64. TRANSROLL-CZ, a.s.
- 65. TVK ENERGO Ltd.
- 66, VELOBEL s.r.o.
- 67. VÍTKOVICE HEAVY MACHINERY a.s.
- 68. POLABSKÉ MLÉKÁRNY a.s.
- 69. ŽĎAS, a.s.

CZECH CHAMBER OF COMMERCE

Florentinum (Reception A) Na Florenci 2116/15, 110 00 Praha 1

Phone: +420 266 721 300 E-mail: office@komora.cz

www.komora.cz





Participants: Vladimír Dlouhý, President Irena Bartoňová Pálková, Vice President Miroslav Veselka, Monika Müllerová, Project Managers Martin Lukáč, Project Manager Junior

The Czech Chamber of Commerce was established in 1993 as a national chamber with non-compulsory membership. It is the largest and most representative business association in the Czech Republic including small, medium and large companies, self-employed entrepreneurs, associations, unions and craftsmen organisations. The Czech Chamber of Commerce has regional (regions and districts) and professional (unions, associations, etc.) networks with approximately 16 000 members. They represent 60% of the GDP of the country and 66% of the employable population in the Czech Republic. The Czech Chamber of Commerce provides services to its members, mainly in the field of legislation, export promotion, education, etc. Its main aim is to facilitate access to foreign markets for the Czech business community and help to create a favourable business environment in the Czech Republic.



1. ADUCID s.r.o.

Lomnického 1724/2a, 140 00 Praha 4 Phone: +420 602 220 274 E-mail: josef.sikyta@aducid.com www.aducid.com

2. ALTA a.s.

Štefánikova 41, 602 00 Brno Phone: +420 603 522 668 E-mail: pavel.kamaryt@alta.cz

www.alta.cz



Participant: Josef Sikyta, Business
Development Manager



Participant:
Pavel Kamarýt,
Director of Department

Company activities, products, and services:

ADUCID has developed a modern, secure and comfortable solution that is a key element of eGovernment - an authentication ecosystem (identification and login) that will enable massive development of personalized applications and services that are appreciate for a functioning eGovernment.

Thanks to advanced cryptography and patented technologies, our authentication system operates without any personal attributes and guarantees the highest level of security and privacy compared to any other currently available authentication technologies. ADUCID is fully compliant with relevant EU laws and regulations such as GDPR, elDAS and PSD2. ADUCID solves authentication as an ecosystem of users, service providers and identity providers, which in this sector is a revolutionary approach.

Number of Employees: 14 Year of Foundation: 2014 Turnover last year (EUR mil.): 0.3

Notes:

Company activities, products, and services:

ALTA is one of the most important Czech engineering groups. Since 1991, the company has been specializing in engineering technology, mining industry, metallurgy and energetics. The ALTA group has its own production and designing capacities in the field of machine tools and mining technologies for underground and opencast mining. The production of mining equipment in the ALTA group is provided by the company "SE-MI Technology".

Number of Employees: 60 Year of Foundation: 1991 Turnover last year (EUR mil.): 33

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3. ALTAIR SOFTWARE s.r.o.

Havelkova 90/6, 779 00 Olomouc Phone: +420 777 324 350 E-mail: m.vavra@altair-group.cz

www.altair-group.cz

4. Aluminium centrum s.r.o.

Bubenská ul. 942/8, 170 00 Praha 7 Phone: +420 602 368 226 E-mail: marcel@kollmann.cz www.aluminiumcentrum.com



Participant: Marek Vávra, CEO



Participant: Marcel Kollmann, Owner

Company activities, products, and services:

Altair Software, Altair UA and Altair EG provide business, technology and operations strategy services on the markets of West, central Europe and north Africa respectivelly.

Altair Services provides technology, business and management consulting, focuses on an "as-a-service" model of service delivery. This includes business process outsourcing, IT services, cloud services, managed operations, security and infrastructure services.

Altair Digital provides sophisticated digital solutions based on GPS, Galileo, Copernicus analytics and mobility services.

Altair CUZAK focuses on technology solutions, implementation, delivery, and research & development.

Number of Employees: 21 Year of Foundation: 2009 Turnover last year (EUR mil.): 1.1

Notes:

Company activities, products, and services:

To its clients, the company offer materials made of aluminium, such as alloys – sheets, bars, plates, profiles, special aircraft alloys, double-sided cut panels with safety film, wrought and cast blocks. The company also offers machining on CNC machines and Water Jet system. Simultaneously, we offer in the second service optical quality control in automotive industry for major global clients – Bosch, Magna, Schaeffler, Hilite, Ford and many others.

Number of Employees: 66 Year of Foundation: 1995

notes:	

5. Anacon GmbH

Technopark 1, Tulln an der Donau, A-3430 Phone: +420 704 485 970 E-mail: ludek.kamarad@anacon.info www.anacon.info

6. APS CZ&SK SERVICES s.r.o.

Celetná 988/38, 110 00 Praha 1, Staré Město Phone: +420 797 971 182 E-mail: tomas.chloupek@aps-holding.com www.aps-holding.com



Participant: Luděk Kamarád, CEO, Co-Owner



Participant:
Tomáš Chloupek, Member
of Board of Directors

Company activities, products, and services:

ANACON offers an independent consultancy, optimizing of anaerobic digestion (AD) processes and individual concepts for converting biodegradable residues and wastes (e.g. from rum distillation, brewer's spent grains, agriculture, slaughter-house wastes, waste waters and other biodegradable residues, organic fraction of municipal waste) to biogas. We also offer chemical analysis and supply of micronutrients for efficient biogas production.

Number of Employees: 3 Year of Foundation: 2015 Turnover last year (EUR): 70 000

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Company activities, products, and services:

APS is an alternative asset management company focusing on distressed debt, real estate investment and debt recovery with a prime position in Central, East and South-eastern Europe. APS is working with loans in default in a way that minimizes the negative impact on the overall economy which banks and other financial institutions do not have the resources to do.

We were established in Prague 14 years ago and currently we have over 700 professionals in 17 European countries where we are managing 88 NPL portfolios with a total nominal value of more than EUR 9.0 billion.

At the beginning of spring 2019, APS successfully entered Ukrainian market as a renowned NPL portfolio manager and investor.

Number of Employees: 700 Year of Foundation: 2004 Turnover last year (EUR mil.): 28

7. ARIETE personal s.r.o.

Bělská 139/7, 293 01 Mladá Boleslav I Phone: +420 602 146 651 E-mail: stika.j@ariete-group.eu www.arietepersonal.cz

Participants:
Jiří Štika Jr., Managing
Director
Jiří Štika Sr., Authorized
Representative

8. Association of Industrial Plants Suppliers (SDIC)

Thámova 18a, 180 00 Praha 8 Phone: +420 737 283 515 E-mail: tomas.merinsky@afpower.cz www.sdic.cz



Participant: Tomáš Meřínský, CEO

Company activities, products, and services:

Employment mediation
Production, trade and services
Real estate activities, property management and maintenance

Testing, measurement, analysis and control

Number of Employees: 620 Year of Foundation: 2006 Turnover last year (EUR mil.): 7.39

Notes:

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Company activities, products, and services:

SDIC strives to maintain key know-how essential for implementing big technology and industrial plants in the Czech Republic and abroad in energy, chemical and food industries.

SDIC protects the interests of its members when negotiating with state authorities and takes an active part in shaping export policies. SDIC actively searches for export opportunities in prospective markets, establishes contacts with foreign partners and contributes to the effi ciency of commercial relationships.

Number of Employees: 3 950 Year of Foundation: 1986 Turnover last year (EUR mil.): 27.8

Notes:			
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9. BAEST Machines & Structures, a.s.

Černoleská 1930, 256 01 Benešov Phone: +420 317 753 350 E-mail: frantisek.kulovany.jr@baest.cz www.baest.cz

10. BigBoard B.V., organizační složka

Smetanovo nábřeží 334/4, 110 00 Praha 1 Phone: +420 724 288 033 E-mail: jozef.onderka@gmail.com www.bigboard.ua



Participant: František Kulovaný, CEO and Member of the Board



Participant:
Jozef Onderka, Director

Company activities, products, and services:

Medium-sized manufacturing and trading enterprise with a broad production program:

- steel and stainless steel tanks under and above ground diameter up to 5 m, volume up to 350 m³
- pressure vessels
- sand filters and reactors
- fuel filling stations (mini-kit of petrol station)
- **technological units** for bitumen and concrete mixing plants
- silos, hoppers and tanks
- equipment for petrochemical, chemical and energy industries, heating and ecology welded steel construction-machine parts (parts of machines and equipment, platforms,

Number of Employees: 150 Year of Foundation: 2010

chimneys)

Notes:	
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Company activities, products, and services:

BigBoard is active in the field of outdoor advertising in Ukraine and Belarus. We operate a network of billboards, digital billboards, illuminated advertising showcases in the largest cities in both countries. Our main partners are cities and advertisers.

ВідВоаг працює в галузі зовніш ньої реклами в Україні та Біторусі М и керуємо мережею рекламних щитів, циф рових рекламних щитів, зупинок руху, освілених рекламних вітрин у най бітьш их містах обох країн. О сновними нашими партнерами є міста та рекламодавці

Number of Employees: 3 Year of Foundation: 2006 Turnover last year (EUR mil.): 22

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Notes.



BRIQUETTES AND PELLETS MANUFACTURER



- Technology for automatic production of briquettes/pellets with output of 1000–2000 kg/hour
- Projecting, manufacturing and assembly of production plants for wood briquettes/pellets with output of 6.000–12.000 tons/year
- Manufacturing, purchasing and selling wood briquettes/pellets in EU (Czech Republic, Slovakia, Austria, Germany, France, Ireland, Denmark, Italy, ...)











BIOMAC Ltd.

Brníčko 1009, 783 91 Uničov Phone: +420 585 051 037 E-mail: zdenek.cernv@biomac.cz

www.biomac.cz



Participant: Zdeněk Černý, CFO and Owner

Company activities, products, and services:

BIOMAC Ltd. is a family business engaged for 30 vears in the design, production, assembly and service of the briquetting and pelletizing technologies for the manufacturing of the ecological wood briquettes and pellets. Further, we deal with the production and sale of the ecological wood briquettes and pellets on the Czech and European market. In Ukraine we have – already for 10 years – a representation of our company BIOMAC with the headquarters in Uzhhorod and joint Czech-Ukraine company BIOMAC BEREG TOV in Berehove. In the Zakarpattia we built production plants for the briquettes near three timber companies and we take the manufactured products for our stores in EU all year round. In the year 2018 we exported 1.380 lorries of the eco-fuels (on average 5.5 trucks per day) of the value of FUR 3.33 millions from Ukraine.

Number of Employees: 55/78 Year of Foundation: 2000

Turnover last year (EUR mil.): 25.6

12. BPS Průmyslové Služby s.r.o.

Suchdolské náměstí 1249/8. 165 00 Praha 6

Phone: + 420 602 317 253

E-mail: zdenek.plochv@brambles.cz

www.brambles.cz



Participants: Zdeněk Plochý, Managing Ladislav Remenec, Area Director

Company activities, products, and services:

- Long term rental of forklifts
- Short term rental of forklifts
- Services of the internal logistics
- Maintenance of forklifts all brands
- Sale of forklifts

Notes:

- Sale of spare parts of all brands
- Import of traction batteries
- Sale of starter batteries

Number of Employees: 54 Year of Foundation: 1994 Turnover last year (EUR mil.): 8.5

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13. BubbleStar CZ s.r.o.

Pobřežní 18/16, 186 00 Praha 8 Phone: +420 606 606 686 E-mail: wohlmann.jiri@gmail.com www.oxotea.cz



Štěpánská 15, 120 00 Praha 2 Phone: +420 737 855 892 E-mail: Libor.Hanus@czechinvest.org www.czechinvest.org



Participants:
Jiří Wohlmann Sr.,
Managing Director
Jiří Wohlmann Jr., External
Consultant



Participant: Libor Hanus, Director of Ukraine Operation

Company activities, products, and services:

- Tea and bubble tea products (sale and manufacture).
- Online marketing and online law problematics

Number of Employees: 113 Year of Foundation: 2014 Turnover last year (EUR mil.): 5

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Company activities, products, and services:

- Assistance during implementation of investment projects
- Consulting services for foreign investors entering the Czech market
- AfterCare services for foreign investors that are already operating on the Czech market
- Administration of a business-property database
- Support for suppliers administration of a database of Czech supplier firms
- Mediation of state investment aid
- Mediation of contact with state administrative bodies and local authorities
- Partnering with entities in the research and development and academic spheres
- Assistance for the development of innovative start-up firms by means of the agency's programs

Number of Employees: 160 Year of Foundation: 1990

otes:		

15. Corporate Diplomatic Services

Žižkova Brána 1085, 286 01 Čáslav Phone: +420 775 213 766 E-mail: frantipazderka@yahoo.cz

16. CZ HERMEX, s.r.o.

Koněvova 945/75, 130 00 Praha 3 Phone: +420 602 489 667 E-mail: czhermex@czhermex.cz www.czhermex.cz



Participants: František Pazderka Sr., Director František Pazderka Jr., Consultant



Participant:
Jiří Vrána, General Director

Company activities, products, and services:

Since 1985 we are representing companies, corporations and individuals by providing strategical business support in opening new markets, looking for new patents and products, establishing commercial and institutional relationship and connecting third parties. We offer more than 35 years of experience in international trade, marketing and closing deals.

Company activities, products, and services:

The company started gradually gaining experiences and expanding its activities from the areas of design and engineering up to suppling of technologies for the production units, consultancy and know-how in defense, chemistry, machinery, food industries and stocks.

Our firm also assures technical and author's supervisions.

Number of Employees: 6
Year of Foundation: 2013
Year of Foundation: 1996
Notes:
Notes:

Notes.			
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Czech Export Company a.s.

Slezská 29, 130 00 Praha 3 Phone: +420 602 741 593

E-mail: gregov@czechexport.cz

www.czechexport.cz

Česká exportní banka, a.s. 18. **Czech Export Bank**

Vodičkova 34, 111 21 Praha 1 Phone: +420 222 843 257 E-mail: marek.ienik@ceb.cz

Company activities, products, and services:

Czech Export Bank (the "CEB") is a specialized, di-

rectly and indirectly state-owned banking institu-

tion. Established in 1995, it forms one of the pillars

CEB focuses on financial services related to exports.

The bank puts emphasis on the complexity of its

export financing products range. CEB has many

years of experience in financing major export trans-

actions of Czech exporters, as well as financing ex-

port contracts for smaller units or partial deliveries.

Currently, it is foreign buyers - Czech exporters'

partners - to whom most CEB's products are

being disbursed, and for whom Czech goods and services are becoming attractive, not only

due to their quality and reasonable prices.

of the government's pro-export policy system.

www.ceb.cz



Participants: Robert Gregov, Managing Andriy Melnyk, Partner



Participant: Marek Jeník, Head of Acquisition and Structured Finance Department

Company activities, products, and services:

We offer consulting services to East European clients based on existing knowledge in the sphere of know-how in export financing, insurance and project management.

We help along foreign companies from the manufacturing, medical and applied research in the form of trade representation in the Czech Republic and in general in the regions of Central and Eastern Europe.

The logical continuation for our company was to help with the composition of the equity fund and to link private equity with a healthy and financed business.

Number of Employees: 5 Year of Foundation: 2011 Turnover last year (EUR mil.): Wealth management section 25 Advisory 1

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	Mary Mary

Number of Employees: 145 Year of Foundation: 1995 Turnover last year (EUR mil.): 2 230

Notes:	Notes:

19. Česká Spořitelna, a.s.

Olbrachtova 1929/62, 140 00 Praha 4 Phone: +420 731 198 037 E-mail: movilhelmova@csas.cz

www.csas.cz

20. Česká východní, a.s. CzechEastern, JSC

Na Zátorce 43/9, 160 00 Praha 6 Phone: +420 602 224 451 E-mail: zdenek@zbytek.pro



Participant: Monika Vilhelmová, Senior Product Manager



Participant: Zdeněk Zbytek, Chairman of the Management Board

Company activities, products, and services:

Transaction banking: cash management, factoring, leasing, guarantees, documentary transactions

Financing: operational financing, investment financing, acquisition financing, syndicated financing, export financing, project financing, bonds, specialized programs, real-estate financing

Financial markets: market risks management, asset management, custody, depository, trading with electricity, market strategies

Advisory: financial and strategic advisory, investment advisory for the public sector, advisory related to subsidies, promotion of export activities, debt and rating advisory, advisory related to mergers and acquisitions

Number of Employees: 10 115 Year of Foundation: 1825

Notes:

Company activities, products, and services:

The main activity of the company is to manage the "Consortium CZET" - Czech energy-saving technologies.

THE CONSORTIUM PROVIDES:

Project management, Coordination of relationships between suppliers and customers, Assistance with projects' financing by Czech and European banks, Designing, Supply of technology on turnkey basis

THE CONSORTIUM SPECIALIZES IN:

Power stations, Boiler rooms for decentralized and central heating systems Power stations and boiler rooms for combustion of municipal waste, Cogeneration units, Waste water treatment plants, Energy-saving, Public LED lighting

Number of Employees: 8 Year of Foundation: 1993

Turnover last year (EUR mil.): Couple of billions EUR

21. Česká zbrojovka a.s.

Svatopluka Čecha 1283, 688 01 Uherský Brod Phone: +420 731 135 360 E-mail: ladislav.simek@czg.cz

www.czub.cz

22. Ekol spol. s r.o.

Kienová 65, 60200 Brno Phone: +420 543 531 702 E-mail: Chladek@ekolbrno.cz www.ekolbrno.cz



Participant: Ladislav Šimek, Company Representative



Participant: Ivan Chládek, CEO Petr Vališ, Company Representative

Company activities, products, and services:

Founded in 1936

One of the leading arms manufacturers in the world and one of the largest Czech exporters Specializing in the production of firearms for civilian and military/law enforcement markets – service, defense and sport semi-automatic pistols, hunting and sport rifles and automatic weapons A key strategic partner to national and international military and law enforcement forces In 2017 produced almost 300,000 firearms Over 80% of the arms production is exported to more than 100 countries around the world In 2018, Česká Zbrojovka a.s. has become a member of the international holding Česká zbrojovka Partners SE. The President of this holding is Ing. Lubomír Kovařík, MBA.

Number of Employees: 1788 Year of Foundation: 1936 Turnover last year (EUR mil.): 38.9

Notes:

Company activities, products, and services:

The main products and activities of the company include:

Steam Turbines
Gas Turbines
Steam Boilers and Boiler Houses
EPC Projects

Manufacturing and assembly

Number of Employees: 120 Year of Foundation: 1991 Turnover last year (EUR mil.): 32.5

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www.ekotechnik.cz





EKOTECHNIK Czech s.r.o.

Founded in 1990.

Company is providing **Engineering**, **Procurement and Construction** (EPC) and maintenance services for residential, commercial and utility scale **Photovoltaic power plants** having strong international background in **Central and Eastern Europe** region with **large references**.

Number of employees in group - 180 Headquarter in Prague - Czech Republic Branches - Ukraine, Hungary, Romania, Slovakia and India

Ekotechnik is approved **General Contractor** for PV Projects in Ukraine financed by **EBRD** (European Bank for Reconstruction and Development), **UkrEximBank**, **UkrGasBank**, **Expobank**, ČSOB, KBC, KB, Societé Generale, Erste, ČS and other European banks.

Ekotechnik also provide construction financing, component supplier tendering, hybrid power plants, power electronics and other components.

23. EKOTECHNIK Czech s.r.o.

Na Strži 1198/51, 140 00 Praha 4 Phone: +420 605 724 853 E-mail: ales.korostensky@ekotechnik.cz www.ekotechnik.cz

24. Encata Innovative s.r.o.

Břehová 208/8, 110 00 Praha 1 Phone: +420 721 991 222 E-mail: d.ulescenko@encata.net www.encata.net, www.encata-soft.net



Participant: Aleš Korostenský, CEO



Participant:
Daniels Uleščenko,
Managing Director

Company activities, products, and services:

The company EKOTECHNIK was established in 1990. We have been supplying and building mainly solar and hybrid power plants and we have been servicing them since 2006. Our services have been used by investors mainly in the EU, Ukraine and other countries of the CIS region, India, etc. We are a Czech company with strong background, technicians and branch offices in several states.

We offer designing, comprehensive supplies and financing of construction of photovoltaic and hybrid power plants and other turnkey power components, providing financing of power plant construction and supplies of power, engineering and other components in cooperation with specialized export banks especially for CIS countries and Ukraine.

Number of Employees: 60 Year of Foundation: 1990 Turnover last year (EUR mil.): 50

Notes:

Company activities, products, and services:

EnCata is an innovative engineering service consisting of consultancy and one-stop-development service focused on start-up product development, design engineering and prototype manufacturing. EnCata believes in providing its clients with a full set of services, therefore, it has established a design office, project management office, R&D facilities and a wide range of industrial machinery for prototype manufacturing under the same roof. In addition, Encata provides clients with production consultants, investors and business mentors.

Number of Employees:	5 (CZ operational office
	192 (Technopark Minsk
Year of Foundation: 20	18
Notes:	

Energo Alliance s.r.o.

Moravské náměstí 690/15, 602 00 Brno Phone: +380 503 305 443

E-mail: Anna.melezhvk@gmail.com

26. ENERGOCHEM a.s.

Botanická 834/56, 602 00 Brno Phone: +420 724 341 834 E-mail: mazac@energochem.cz

Company activities, products, and services: ENERGOCHEM is an engineering company

amd supplier specializing in comprehensive

delivery investment units on turnkey basis. Project realization includes all stages of project

documentation. Our services focus mainly on

energy, gas, petrochemical, water manage-

ment and paper industries.

Number of Employees: 35

www.energochem.cz



Notes:

Participants: Ganna Melezhyk, Director



Participants: Radek Mazáč, Vice Chairman of the Board

Company activities, products, and services:

Biomass power plants Industrial boilers Engineering

Number of Employees: 10 Year of Foundation: 2008 Turnover last year (EUR mil.): 0.3

The state of the s
 Year of Foundation: 2015
Turnover last year (EUR mil.): 3.8
Notes:

27. EXCALIBUR ARMY spol. s r.o.

Kodaňská 521/57, 101 00 Praha 10 Phone: + 420 585 111 083 E-mail: info@excaliburarmy.cz www.excaliburarmy.cz

28. Export Guarantee and Insurance Corporation – EGAP

Vodičkova 34/701, 111 21 Praha 1 Phone: +420 606 606 412 E-mail: dlouhy@egap.cz www.egap.cz



Participants:
Petr Kratochvíl,
Director General
Richard Kuběna,
Commercial Director



Participant:
Marek Dlouhý,
Vice Chairman of the Board
of Directors,
Deputy CEO, Insurance
Section

Company activities, products, and services:

- Production and sale of military vehicles and spare parts,
- Sale of military vehicles, weapons and ammunition,
- Repairs and upgrades of engines

Number of Employees: 432 Year of Foundation: 1995 Turnover last year EUR: 116 406

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Company activities, products, and services:

EGAP is a credit insurance corporation insuring export credits connected with exports of goods and services from the Czech Republic against political and commercial risks uninsurable by commercial insurance.

EGAP insures in particular bank loans due in over 2 years, foreign investment and bank guarantees, intended to finance export of energy, machinery and technological systems, investment projects, transport constructions, etc. from the Czech Republic. EGAP is one of basic parts of the government's policy to support the Czech exports.

Notes:				
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Number of Employees: 150 Year of Foundation: 1992

29. FAIR Itd.

Letiště Benešov, Nesvačily 126, 257 51 Bystřice u Benešova Phone: +420 777 111 151, +420 602 342 566 E-mail: markovic@f-air.cz, prochazka@f-air.cz www.f-air.cz

30. FERRIT s.r.o.

Na Zbytkách 41, 739 01 Staré Město Phone: +420 558 411 605 E-mail: ferrit@ferrit.cz www.ferrit.cz



Participants: Michal Markovič, CEO Jiří Procházka, Business Consultant and Project Manager



Participant:
Petr Kovář, Managing
Director

Company activities, products, and services:

- Professional pilot training
- Hobby pilot training
- Tecnam aircraft sales
- Aircraft rental

Notes:

■ Maintenance and services of aircraft

Number of Employees: 40 Year of Foundation: 1990 Turnover last year (EUR mil.): 5

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Company activities, products, and services:

- Following a long tradition of Czech mining industry
- Specialisation in manufacturing, research and development, sale and service of mining transport and manipulating machinery and equipment
- Biggest manufacturer of suspended monorail locomotives in the world
- Comprehensive transportation solutions, transportation of material and people in all types of mining works and underground engineering in building of tunnels, subways or collectors
- All products certified to work in surroundings with the danger of methane and coal dust explosion

Number of Employees: 372 Year of Foundation: 1993

31. FitCraft Energy, s.r.o.

Zašovská 907, Krásno nad Bečvou, 75701 Valašské Meziříčí Phone: +420 777 972 593

E-mail: dvorak.theodor@icloud.com

www.fitcraftenergy.cz

32. Flash Translations.com Bleskové překlady s.r.o.

Malé náměstí 3, 500 01 Hradec Králové 1 Phone: +420 774 253 756 E-mail: pavel.marek@bleskove-preklady.cz www.flash-translations.com www.bleskove-preklady.cz



Participant: Theodor Dvořák, Managing Director



Participant:
Pavel Marek,
Managing Director

Company activities, products, and services:

Energy sources SAVEBOX manufactured by Fitcraft Energy are intended for acumullation and distribution of electrical energy producet mainly by renewable sources such as photovoltaics, wind energy, water energy, but also with all the traditional sources of energy.

They are made in two type series:

Series HOME – types SBH 4.5/ SBH 7.5/ Extender are intended for solid installation, mainly to family houses. They are often installed together with photovoltaic power plant (power station). Easy connection to power distribution network enables very fast and easy installation.

Series INDUSTRY – products S/M/L are mobile sources of energy with resistant industrial design. It is possible to transport them using e.g. forklift truck, crane etc. Smallest unit (S) is portable without using any special technology.

Number of Employees: 10 Year of Foundation: 2010

Company activities, products, and services:

75 languages within 1 hour Certified & non-certified translations

Translations of texts from 87 branches of industry

3,357 certified translators & native speakers

Number of Employees: 10 Year of Foundation: 2003 Turnover last year (EUR mil.): 1

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33. Gordic spol. s r.o.

Erbenova 4, 586 01 Jihlava Phone: +420 602 382 812 E-mail: Jan_Dienstbier@gordic.cz www.gordic.cz

34. Group of Node s.r.o.

Šafránkova 1238/1, 155 00 Praha 5 Phone: +420 604 650 019 E-mail: D.Snasel@groupofnode.com www.groupofnode.com



Participant: Jan Dienstbier, Sales Director



Participant:
David Snášel,
Managing Director

Company activities, products, and services:

- Document Managent Systems
- CvberSecurity
- Accounting systems

Number of Employees: 250 Year of Foundation: 1993

Turnover last year (EUR mil.): 2500

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Company activities, products, and services:

Group of Node is a group which includes many successfull and prosperous companies. The Company promoter JUDr. PhDr. David Snášel, MBA is promising, creative and focused. Each of the companies in our group is unique in its focus and potential.

Here is an enumeration of a couple of the companies:

- ledmultimedia this company focuses on digital advertising and large screen; the company aims to monitor and fully adapt technological progress
- MAFIARECORDS is production and promoter company organizing cultural events, concerts, etc.
- **3.** Swiss Energo provides comprehensive solutions for construction and energy operations

Number of Employees: 10 Year of Foundation: 2018 Turnover last year (EUR mil.): 4

35. CHAMR & PARTNERS s.r.o.

Římská 526/20, 120 00 Praha 2 Phone: +420 603 235 810 E-mail: mchamr@spolecnosti.com

www.spolecnosti.com

36. ICZ a.s.

Na hřebenech II 1718/10, 147 00 Praha 4 Phone: +420 222 272 376

E-mail: Miroslav.andr@i.cz www.iczgroup.com



Participant: Martin Chamr, CEO



Participant: Miroslav Andr, Business Development Director

Company activities, products, and services:

- Incorporation and sale of job agencies
- Sale and purchase of companies
- Mergers and acquisitions of companies
- Sale of ready-made companies
- Incorporation of companies
- Consulting

Notes:

Number of Employees: 10 Year of Foundation: 2004 Turnover last year (EUR mil.): 0.5

Company	activitie	es, p	roduct	s,	and	servi	ices
In Central	Europe,	ICZ	Group	is	one	of th	ne le

In Central Europe, ICZ Group is one of the leading suppliers of software applications, IT infrastructure and information system security. ICZ Group is continuously developing its portfolio in the field of information and communication technologies. ICZ Group provides products and services in the area of public administration, healthcare, defense, transportation, finance, manufacturing and logistics, telecommunications, civil and military aviation.

Number of Employees: 550

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 Turnover last year (EUR mil.): 53.5
 Notes:

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37. IQ Structures s.r.o.

Hlavní 130, 250 68 Husinec-Řež Phone: +420 602 336 388, +420 602 494 896 E-mail: tomas.tethal@iqstructures.cz, petr.franc@iqstructures.cz www.iqstructures.com

88. Krupa Global Investments a.s.

Doudlebská 1699/5, 140 00 Praha 4 Phone: +420 606 763 031 E-mail: pavol.krupa@krupainvestments.com www.krupainvestments.com



Participants: Tomáš Těthal, CEO Petr Franc, Managing Director



Participant:
Pavol Krúpa, Chairman of
the Board of Directors

Company activities, products, and services:

IQ Structures is a scientific research and manufacturing production company focused on managed nanostructures. We help to introduce innovative concepts and products in a broad range of sectors from anti-counterfeit protection and lighting to new materials and healthcare. IQ Structures has built extensive research capacities, owns more 20 patents and operates a vast manufacturing capacity.

The company is settled in Rez, close to Prague. More than one-third of employees have a Ph.D. degree in areas such as chemistry, quantum electronics, nuclear physics, mathematics and physics.

Number of Employees: 35 Year of Foundation: 2012 Turnover last year (EUR mil.): 2.5

Notes.	

Company activities, products, and services:

Krupa Global Investments is a private firm with a focus on investment opportunistic growth. It is named after its founder and chairman, Pavol Krupa. The firm takes an activist approach with the aim of remedying and eliminating management actions that have a negative impact on companies with the aim of achieving a significant positive change in strategy, financial structure or management. The company only selects investment opportunities with the potential to appreciate in the tens of percent annually due to their quality and dynamic growth. Krupa Global Investments focuses on the investments in shares in European and American stock markets and currently has approximately € 1.7 billion in assets under management.

Number of Employees: 5	
Year of Foundation: 2017	,

lotes:			

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39. MEDIN, a.s.

Vlachovická 619,

592 31 Nové Město na Moravě

Phone: +420 566 684 371 E-mail: export@medin.cz

www.medin.eu

40. MEGA a. s.

Drahobejlova 1452/54, 190 00 Praha 9 Phone: +420 602 377 499, +420 602 414 998 E-mail: Lnovak@mega.cz, Jiri.truhlar@mega.cz www.mega.cz



Participant: Miroslav Havlíček, Chairman of the Board



Participants: Luboš Novák, CEO & Owner Jiří Truhlář, CFO

Company activities, products, and services:

MEDIN, a.s. is a Czech company with head offi ce in Nové Město na Moravě. It focuses on the production and distribution of medical instruments and implants. The company tradition started with the production of dental instruments over sixty years ago. Currently, the portfolio comprises of four main product groups - traumatology, surgery, orthopaedics and dentistry. MEDIN ranks amongst the largest European manufacturers of medical instruments as regards the product range. Over one half of the turnover results from export, in particular to European countries, Latin America and the Middle East. The comprehensive product offer of MEDIN products includes professional seminars, workshops and certified courses for physicians, nurses and other medical employees in the training centre in MEDIN premises.

Number of Employees: 380 Year of Foundation: 1992 Turnover last year (EUR mil.): 14

Company activities, products, and services:

Electromembrane filtration based on our own RALEX membranes brings to our customers double profit in both recovery of valuable ingredients and smaller waste amount. In-house manufactured membranes, stacks and systems allow us to design solutions tailored for each individual customer. Whether you are in Power & Energy, Food, Pharma, Chemical or Automotive industry we can make your business more effective and environmentally friendly.

Number of Employees: 245 Year of Foundation: 1992 Turnover last year (EUR mil.): 40

Notes.	
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41. MOLD VIN CZ s.r.o.

Na Zátorce 43/9 160 00 Praha 6 Phone: +420 602 184 411 E-mail: masopust@moldvin.cz www.moldvin.cz

42. NESKAN spol. s r. o.

Máchova 274/1, 353 01 Mariánské Lázně Phone: +420 354 627 136 E-mail: vprusa@neskan.cz www.neskan.cz



Participant: Jaroslav Masopust, Owner and Managing Director



Participant: Vojtěch Průša, Managing Director

Company activities, products, and services:

Import and distribution of food and wines. Export of Czech food, wines, beer and mineral waters.

Number of Employees: 14 Year of Foundation: 1994 Turnover last year (EUR mil.): 1.6

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Company activities, products, and services:

Neskan s.r.o. is engaged in engineering. It is abusiness partner of smaller family companies from Germany and Italy, producers of cutting tools and cemented carbides. To its partners our company offers technological and business cooperation.

Neskan tools are used in all areas of mechanical engineering: heavy engineering, metallurgy, automotive, aerospace, transportation, medical and defense industries, tool shops, mold making and stamping tools.

We offer tools for turning, milling, drilling, boring and many special tools.

Number of Employees: 10 Year of Foundation: 1999 Turnover last year (EUR mil.): 0.9

Notes:	
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NESKAN



ИНСТРУМЕНТЫ 000 НЕСКАН ДЛЯ МЕТАЛЛООБРАБОТКИ

Инструменты для токарной обработки, прорезки, фрезерования, сверления, расточки и для производства форм.

Neskan s.r.o.

Máchova 274/1 353 01 Mariánské Lázně tel. +420 354 626 716 e-mail: info@neskancz

43. NUVIA a.s.

Modřínová 1094, 674 01 Třebíč Phone: +420 568 409 811 E-mail: info@nuvia.cz www.nuvia.cz

44. Oppidum Bunkers (The Oppidum - Czech s.r.o.)

Polská 1211/26, 120 00 Praha 2 Phone: + 420 602 663 408 E-mail: jz@oppidumbunkers.com www.oppidumbunkers.com



Participants: Aleš Dokulil, Commercial Director Larisa Dubská, Marketing Director



Participants:
Jakub Zamrazil,
Statutory Director

Company activities, products, and services:

Engineering projects for nuclear power sector and industry; development and manufacturing of devices for ionizing radiation measurement; radioactive waste characterization and environmental monitoring; comprehensive supplies of industrial automation systems (design, production, installation and service); laboratory systems and technologies; development and supply of technologies for diagnostic and treatment nuclear medicine centres.

Number of Employees: 300 Year of Foundation: 1995 Turnover last year (EUR mil.): 27

Notes:					
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Company activities, products, and services:

Off-market prime locations bunkers for multiple purposes:

- 1. wealth storage (incl. tax free zones)
- 2. datacentre (TIER 4)
- 3. residential survival
- Custom luxury bunkers design and construction (art and valuable storage, private club, ultimate survival area)
- Flagship project: The Oppidum, the world largest billionaire bunker

Number of Employees: 5 Year of Foundation: 2016

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45. OSPRO MB, spol. s r.o.

Jeseniova 245/1, 130 00 Praha 3 Phone: +420 608 880 854 E-mail: cech@ospro.cz www.ospro.cz

46. Pars Komponenty s.r.o.

Malá Strana 451, 742 13 Studénka Phone: +420 606 840 946 E-mail: mazanec@parskomponenty.cz www.parskomponenty.cz



Participants: Svatopluk Čech, Managing Director Jaroslava Němcová, Country Manager



Participant: Ladislav Mazanec, Director

Company activities, products, and services:

The company OSPRO MB s.r.o. was established in 1994. OSPRO MB s.r.o. is a stable personal agency with 25 years of history on the market. We provide personal and recruitment services. We are connecting companies and job seekers. Our benefit is personal approach and also the fact that we everytime, see the human, not only the business. We have a deep interest in each of our employees who are working at the customers' premises and we are providing them with several types of trainings. We are continuously providing our employees wuth professional requalifications.

We are the only partner of the Czech Chamber of Commerce with which provides workers from Ukraine in the "Qualified Employee Program" for employers in the Czech Republic. For this purpose we established the Assistance Office in Lviv. This office is directly opposite to the Visa Center

Number of Employees: 1 200 Year of Foundation: 1994

Company activities, products, and services:

Our company focus on the production of components for rolling stock, light rail vehicles, metro, commuter and regional trains, passenger wagons and locomotives.

The company produces:

- Entrance and interior, sliding and plug, single and double leaf door systems
- Fixed, tilting and sliding windows
- Interiors partition walls, interior doors, rack & stacks, handles
- Products for PRM mechanical ramps, semi & fully automatic platforms, movable steps

Number of Employees: 121 Year of Foundation: 1998 Turnover last year (EUR mil.): 3.63

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Notes.	

47. PETERKA & PARTNERS advokatní kancelář s.r.o.

Karlovo náměstí 671/24, 110 00 Praha 1 Phone: +420 225 396 300 E-mail: utiralov@peterkapartners.ua www.peterkapartners.com

48. PRODUCTION AUTOMOTIVE, spol. s r.o.

Domažlická 1256/1, 130 00 Praha 3 Phone: +420 775 381 780

E-mail:

hajdejcukova@production-automotive.com www.production-automotive.com



Participant: Taras Utiralov, Partner and Director for Ukraine



Participants: Liliana Hajdejčuková, Confidential Clerk Miloslav Pros, Country Manager

Company activities, products, and services:

Czech law firm PETERKA & PARTNERS renders services mainly to clients who do business in Central and Eastern Europe. The law firm has built its own offices in Prague, Kyiv, Minsk, Moscow, Warsaw, Bucharest, Budapest, Bratislava and Sofia. Thanks to unified management the law firm may provide to clients high-quality legal support in several jurisdictions while communicating only with one contact person in the law firm. Thanks to our Prague and Kyiv offices we are able to render personalized legal services to Czech companies in Ukraine and Ukrainian clients in the Czech Republic.

Number of Employees: 150
Year of Foundation: 2000

Notes:	
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Company activities, products, and services:

Company PRODUCTION AUTOMOTIVE spol. s r.o. is a manufacturing company active mainly in the automotive field. With sufficient staff at the premisses of our current customers we service a wide range of machines from automatic packaging machines to sighting systems.

Number of Employees: 1500 Year of Foundation: 2016

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49. RAJZL EXPORT IMPORT s.r.o.

Mánesova 866, 686 01 Uherské Hradiště Phone: +420 602 551 411 E-mail: evzen@rajzl.cz www.rajzl.cz

50. RAVY CZ a.s.

Norská 580/40a, 460 01 Liberec Phone: +420 607 063 238 E-mail: veronika.jonova@ravy.eu www.ravy.cz



Participant: Evžen Rajzl, Managing Director



Participants: Ivo Najman, Managing Director Veronika Jonová, Export Manager

Company activities, products, and services:

Rajzl export import s.r.o. represents many Czech vinaries (BIO wine Marcinčák, Volařík, Kolby).

We export these products to China and Hong Kong. Besides these Asian countries we also started business with products such as top quality baking products our portfolio is huge and includes:

muffins, brownies, lemon cakes, vanilla sugar, aroma, rice puddings, semolina puddings, quark desserts, liebling deserts, porridge, mocca beans, sugar sprinkles, pancakes, waffles, corn starch, etc.

Number of Employees: 5 Year of Foundation: 1994

Notes:	

Company activities, products, and services:

RAVY CZ a.s. is the largest European manufacturer of roasted meatloaf. For the past 25 years we focused solely on roasting the best meatloaf and bringing it to the world. RAVY was established in 1992 in the Czech Republic as a specialized roasted meat products manufacturer. Currently we offer various sorts of roasted meatloaf – great, tasteful and superior quality food products at affordable prices. RAVY is certified by IFS Food Standard at Higher Level.

Delicious flavor and superior product quality allowed fast European expansion and acquisition of valued customers such as Lidl, Kaufland, REWE Group, Tesco, Metro, Makro, Maxima, Monolith and many others. In March 2016, our company expanded its production to Japan. Our meatloaf is now available for you at AEON, Izumi supermarkets and many others in Japan. Starting from summer 2019, we began to supply retail chains in Germany.

Number of Employees: 100 Year of Foundation: 1992 Turnover last year (EUR mil.): 10

51. RegioJet a.s.

Náměstí Svobody 17, 602 00 Brno Phone: +420 603 446 680 E-mail: jancura@regiojet.cz www.regiojet.cz



Participant:
Radim Jančura,
Chairman of the Board

52. Resilient a.s. | Agromino A/S

Churnajevova 1217/10, 143 00 Praha 4 Phone: +420 603 456 789 E-mail: petr@toman.cz www.resilient.cz; www.resilient.ua, www.agromino.com



Participant: Petr Toman, CEO

Company activities, products, and services:

The company provides regular rail transport on routes in the Czech Republic and Slovakia. RegioJet maintains a high standard of service on its trains – luxuriously and comfortably equipped kits, onboard stewardship services, refreshments, newspapers and magazines, an entertainment portal – hundreds of movies, series or songs.

We also operate a national and international bus service under the RegioJet marketing brand. We offer convenient connections to dozens of cities in the Czech Republic, Slovakia and Europe.

Number of Employees: 537 Year of Foundation: 2009 Turnover last year (EUR mil.): 66.9

Notes	•			
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Company activities, products, and services:

Resilient/Agromino is an agricultural company specializing in the production of cereals, oilseeds, legumes and milk, primarily in the Chernozem regions of Ukraine. The basic crops that we produce are wheat, sunflower, corn and soybeans. We apply modern farming practices at our farms and are a major employer in all of our regions.

Resilient/Agromino together with its subsidiaries and sister companies manage 65,000 hectares of agricultural land. A significant part of our activities are also the storage of commodities with a capacity exceeding 100 thousand tons and trade in our production.

Number of Employees: 967 Year of Foundation: 2014 (Resilient) Turnover last year (EUR mil.): 36.4

Notes:		
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53. RUDOLF JELÍNEK a.s.

Razov 472, 763 12 Vizovice Phone: +420 734 761 380 E-mail: podgurschi@rjelinek.cz www.rjelinek.cz

ŘANDA HAVEL LEGAL advokátní kancelářs.r.o.

Truhlářská 13-15, 110 00 Praha 1 Phone: +420 603 112 441 E-mail: jan.havel@randalegal.com

www.randalegal.com



Participant: Alexandr Podgurschi, Export Manager



Participant:
Jan Havel, Partner,
Senior Associate

Company activities, products, and services:

RUDOLF JELÍNEK a.s. is a joint stock company focused on the production of alcoholic drinks, especially spirits which have an established tradition in Vizovice since 16th century. The company itself was founded at the end of 19th century in 1894. The products of our company are known in all corners of the Czech Republic. However, they are not destined only for the home market. Our exports have enjoyed a tradition since 1934 and in recent years the volume is ever on the increase.

Our flagship is Slivovitz of which we produce a varied assortment (kosher, non-kosher, Gold, White, etc.) Furthermore, there are also our trademark fruit brandies of the highest quality (e.g. pear brandy, apricot brandy, cherry brandy, etc.).

Number of Employees: 130 Year of Foundation: 1894 Turnover last year (EUR mil.): 35

Company activities, products, and services:

ŘANDA HAVEL LEGAL provides high quality legal services to Czech as well as foreign companies, entrepreneurs, private entities and public institutions. Based on its detailed knowledge of the Czech legal environment and domestic market, as well as its lawyers' extensive experience, ŘANDA HAVEL LEGAL offers its clients comprehensive legal services in all fundamental areas of law.

ŘANDA HAVEL LEGAL is a member of the European association **act legal**. With more than 400 firstclass corporate lawyers, tax consultants and business experts, **act legal** will be the very first choice for top-quality legal advice in Europe.

act legal clients can also benefit from global legal support provided within the framework of international network with which act legal cooperates.

Number of Employees: 31 Year of Foundation: 2005 Turnover last year (EUR mil.): 3.4

55. Scanroc, SE

Hybernská 1271/32, 110 00 Praha 1 Phone: +420 601 227 759 E-mail: vlacher1@me.com

56. SIMEX, spol. s r.o.

V Zářezu 902/8, 158 00 Praha 5 Phone: +420 244 462 482 E-mail: simex@simex.eu www.simex.eu

Company activities, products, and services:

original spare parts, also related services

Manufacture of electric shovel excavators and

Service and spare parts for all types excavators

Supply of spare parts for electric transport vehi-

cles – locomotives, trams, trolleybuses, wagons



Participants: Volodymyr Cherniak, CEO Kateryna Cherniak, Managing Board Member



Participant: Todor Kraevski, Managing Director

Company activities, products, and services:

SCANROC, SE is the producer of ventilated facade system KlinkerStone. Modern materials as well as an innovative physical solution provide for excellent thermal insulation properties and luxury appearence. The KlinkerStone facade was designed for admirers of high-fashion ceramic facade. KlinkerStone facade may be produced in classic brick formats to wide formats with height 200-600 mm and length till 1200 mm. KlinkerStone can be used on the facades of low-rise and high-rise buildings. Scanroc, SE provides complex solutions including their realization (project, production, logistic).

Year of Foundation: 19	990
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Notes:

Equipment for railways

Power engineering

Number of Employees: 4 Year of Foundation: 2014 Turnover last year (EUR mil.): 12

57. SWORDFISH, s.r.o.

Říčanská 1984/5, 101 00 Praha 10 Phone: +420 602 517 402 E-mail: jaroslav.pechacek@sword-fish.cz www.sword-fish.cz

58. ŠKODA JS a.s.

Orlík 266/15, 316 00 Plzeň Phone: +420 704 872 000 E-mail: info@skoda-js.cz www.skoda-js.cz



Participants: Jaroslav Pecháček Sr., CEO



Participants: Vladimír Poklop, Chairman of the Board of Directors and Director General Miloš Mostecký, Sales Director Jan Umprecht, Head of Sales Department – Eastern Europe

Company activities, products, and services:

The core activity of SWORDFISH is transport by rail, road, air and sea, Container shipping and transport of piece-goods. We offer transport services for goods which require special handling and also IMO transport. We also provide technical consulting.

Export/import, trade of goods and services worldwide, specialisation in various commodities.

Number of Employees: 9 Year of Foundation: 2009 Turnover last year (EUR mil.): 6.5

Notes:	
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Company activities, products, and services:

Engineering, production and service for nuclear power plants (NPP):

- Engineering construction of new units, I&C systems, EPC projects, calculations, design activities, research reactors
- Production for NPPs of VVER type control rod drives, tensioners, hermetic cable penetrations, neutron flux measurement channels, spent fuel storage racks and transport and storage casks
- Service for NPPs outage management, lifetime extension, maintenance, repairs, in-service inspections, supervision, testing

Number of Employees: 1 100
Year of Foundation: 1956
Turnover last year (EUR mil.): 161.4
Notes:

59. ŠKODA TRANSPORTATION a.s.

Emila Škody 2922/1, 301 00 Plzeň Phone: +420 378 186 507 E-mail: zdenek.majer@skoda.cz ivo.gurnak@skoda.cz

www.skoda.cz



17. listopadu 454, 252 63 Roztoky Phone: +420 724 101 847 E-mail: galac@techfloor.cz www.techfloor.cz



Participants:
Zdeněk Majer, Senior Vice
President Global Sales,
Member of the Board
Ivo Gurňák, Sales Area
Director



Participant:
Milan Galač, Sales Manager
for CIS Countries

Company activities, products, and services:

Škoda Transportation is one of the leading European companies in the field of transportation engineering. Key products of the firm include low-floor trams, electric locomotives, underground vehicles, suburban trains, trolleybuses, electric buses as well as traction motors or complete driving gears for the transportation systems, everything including full service. The company employs more than five thousand people in Plzeň, Prague, Ostrava, and Šumperk and the particular projects are solved also by subsidiary companies that work in Finland, Germany, Russia or Hungary. Thanks to the high-quality work of constructers, project architects and designers and due to hundreds of millions of crowns per year invested into the research and development, the firm is able to keep launching new and modern products.

Number of Employees: 5 000+ Year of Foundation: 1859

Notes:

Company activities, products, and services:

Production of construction chemicals for industrial floors. Installation of flooring systems using various technologies with respect to the individual project specificities – customised solutions.

Our offer comprises all types of flooring systems – self-levelling floors, epoxy and polyurethane mastics, binding primers and sealers, acrylic systems, spread materials with fillers.

We also offer concrete floors as the basic structural part of building projects. This kind of flooring system is offered with both bonded and dispersed steel or polypropylene reinforcement.

Number of Employees: 150
Year of Foundation: 1996
Turnover last year (EUR mil.): 29.15

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Notes.	

61. TENZA a.s.

Svatopetrská 7/35, 617 00 Brno Phone: + 380 963 830 084,+420 702 009 762 E-mail: hornakjan1@gmail.com, jan.hornak@tenza.cz www.tenza.cz



Participant: Jan Horňák, Sales Manager for Eastern Europe

62. T Machinery a. s.

Baťovka 1285, 696 02 Ratíškovice Phone: +420 721 849 517 E-mail: gajdikova.m@tmachinery.cz, info@tmachinery.cz www.tmachinery.cz



Participant: Markéta Gajdíková, Authorized Representative

Company activities, products, and services:

- Environmental technologies, inclusive desulphurisation – for municipal heat power plants and metallurgical plants
- Reconstruction and building of municipal boiler rooms, individual heating stations a heatnets
- Combined heat and biomass power units, biogas units
- Sewage and wastewater treatment
- Equipment utilizing and processing of municipal waste
- Welding of structures

Notes:

Number of Employees: 420 Year of Foundation: 1993 Turnover last year (EUR mil.): 85

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Company activities, products, and services:

We are an important production/engineering company in the area of mining technology and at the same time the only producer in the Czech Republic which is able to design, produce, deliver and put into operation the whole mining complex. Production of the company is directed at excavating mining complexes in coal underground mines that consist of the following technology: development and production of shearers, armored face conveyors, power roof supports and other under-face devices. We also provide a comprehensive service and training activity, production of spare parts, all electrical accessories and regulation of automated mining.

Number of Employees: 261
Year of Foundation: 2003
Turnover last year EUR: 29 60°

Notes:	





T MACHINERY develops and manufactures complete equipment for longwall and room and pillar mining such as shearers, armored face conveyors, powered roof supports and all electrical accessories. With its experience in developing and producing mining machinery and its high quality construction and state-of-the-art production, it is an ideal partner.



The company's product range also includes hot-water, condensing, hot-water, low-pressure and medium-pressure steam boilers, special heat exchangers for the use of flue gas heat, as well as customized components of heat engineering such as burners, controllers, manifolds, pumps and other technological equipment.





REFERENCES





































63. Transco Bohemia s.r.o.

Benešovská 1438, 405 02 Děčín 2 Phone: +420 775 185 974 E-mail: Viktor.Nesterov@ua.transco.eu www.transco.eu

64. TRANSROLL-CZ, a.s.

Hněvkovská 1228/50, 148 00 Praha 11 Phone: +420 603 147 263 F-mail: milde@transroll.cz

www.transroll.cz



Participant: Viktor Nesterov, Director of Development



Participant:
Aleš Milde, Chairman of the Board

Company activities, products, and services:

Full truck shipments (FTL) incl. ADR transport, JIT delivery

Partial or Piece Shipments (LTL)

Storage incl. ADR, logistics, crossdocking, handling and assembly

Complete customs clearance – the group has its own customs agency in the Czech Republic and in Ukraine

Returnable packaging management – pallets, gitterboxes, etc.

Project logistics, consulting in logistics, Pharma Logistics

Own warehouse capacities in Děčín, Prague (ADR warehouse, heated warehouse, indoor and outdoor storage areas) and in Germany Transport of liquid ADR cargo within EU, Ukraine, RF. Kazakhstan and Belarus

Number of Employees: 40 Year of Foundation: 1994 Turnover last year (EUR mil.): 8

Company activities, products, and services:

World leading manufacturer of steel rollers, stations and pulleys for bulk material and unit load conveyors in light and heavy industry.

Bonar a.s. – sharpening of monolithic indexable PCBN inserts, indexable inserts and tools imbedded by PCD and PCBN material.

Slévárna Zábřeh s.r.o. – Melting shop, Molding shop, Machine moulding, Hand moulding, Core shop, Cleanning shop, Pattern shop, Testing and quality inspection.

TRANSROLL-EAST, a.s. – technology for waste treatment without residue for keeping permanent progress.

TRANSMODULAR – containers and modular systems

Number of Employees: 150 Year of Foundation: 1996 Turnover last year (EUR mil.): 9.1

65. TVK ENERGO Ltd.

Na Stezce 696, 261 01 Piibram Phone: +420 733 684 377 E-mail: karpisek@tvkenergo.cz www.tvkenergo.cz



Polská 497, 793 76 Zlaté Hory Phone: +420 733 320 494 E-mail: topas@cedeko.cz www.yelobel.com



Participant: Vladimír Karpíšek, Managing Director



Participant: Tomáš Pastrňák, Managing Director

Company activities, products, and services:

We would like to offer you our services at the highest professional level, especially with focus on:

- Spare parts for original supplies of Czech technology
- Modernization of original supplies, especially of Czech production
- Implementation of turnkey reconstruction of existing technology from control systems to electrical and machinery
- Engineering in managing smaller and larger projects in capital construction
- Consulting and professional activities in the field of conventional energy and surface mining of raw materials

Number of Employees: 1 Year of Foundation: 2019

· A
Company activities, products, and services:

The VELOBEL Company is one of the most significant Czech and also European manufacturers of bicycle parts, components and accessories. It continues a tradition that was founded at the beginning of the 20th century. Our customers are the biggest producers and leaders in the field of production components for bicycles.

Furthermore, we also manage supply industrial raw materials, input materials and products for manufacturing companies in the Czech Republic, mainly in engineering, metallurgy, paper and construction industries.

Number of Employees: 76
Year of Foundation: 1996
Turnover last year (EUR mil.): 2.44

Notes.

Market ...

Notes:

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67. VÍTKOVICE HEAVY MACHINERY a.s.

Ruská 2887/101, 703 00 Ostrava – Vítkovice Phone: +420 722 184 207

E-mail: daniel.kroca@vhm.company

www.vhm.company

68. POLABSKÉ MLÉKÁRNY a.s.

Dr. Kryšpína 510, 290 16 Poděbrady E-mail: vybiral@polabske.cz www.milko.cz



Participant: Daniel Kroča, Area Sales Manager



Participant:
Pavel Vybíral, CEO
Zdeněk Vybíral,
Sales and Marketing
Manager

Company activities, products, and services:

VÍTKOVICE HEAVY MACHINERY has been building its impressive reputation since its foundation in 1828. The manufacturing portfolio includes products destined for a wide range of industrial fields, from complex engineering deliveries of investment units for the power, steel and mining industries, to precisely-machined forgings and castings for the power industry, shipbuilding, steelworking, cement, mining and oil&gas industries, as well as deliveries of raw ingots, forged bars and rolled tires for railway and tram vehicles.

Number of Employees: 900+ Year of Foundation: 1828

Turnover last year (EUR mil.): 105

Notes:	

Company activities, products, and services:

POLABSKÉ MLÉKÁRNY a.s. are a Czech dairy with the trademark MILKO, production plant and headquarters in Poděbrady, cheese factory in Varnsdorf. We process fresh milk and cream from Czech farmers every day.

The company's product portfolio consists of 34 product lines and nearly 200 bar codes. We process 70,000,000 liters of milk annually. Of this, 10% is of organic quality. Production focuses on cottage cheese, quark desserts, yoghurts, various types of cheese and other specialities.

Number of Employees: 230
Year of Foundation: 1992
Turnover last year (EUR mil.): 53.8

Notes.			
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ZDAS Open die forging equipment Waste processing equipment Production lines with hydraulic and mechanical presses Closed die forging equipment Material straightening equipment Inspection and straightening lines for bars finishing Saws for cutting of rolled semi-finished products Supplies of individual equipment for rolling plants Tool shop – pressing tools production **Hydraulics** Electrical systems and control Ingots from 500 to 20 000 kg Forgings from 20 to 9 000 kg Castings from 200 to 50 000 kg **Patterns**

www.zdas.com

69. ŽĎ AS, a.s.

Strojírenská 675/6, 591 01 Žďár nad Sázavou Phone: +420 602 328 864 E-mail: pavel.cesnek@zdas.cz

www.zdas.com



Participant: Pavel Cesnek, Vice-Chairman of the Board of Directors, Managing Director

Company activities, products, and services:

We provide open die forging and waste processing equipment, production lines with hydraulic and mechanical presses, closed die forging and material straightening equipment, inspection and straightening lines for bars finishing, saws for cutting of rolled semi-finished products, supplies of individual equipment for rolling plants, pressing tools, hydraulics, electrical systems and control, ingots from 500 to 20,000 kg, forgings from 20 to 9,000 kg, castings from 200 to 50,000 kg and patterns.

Number of Employees: 1 922 Year of Foundation: 1951 Turnover last year (EUR mil.): 101.4

Notes:	



Works L&W group s. r. o.

ASSEMBLY - PROFESSIONALITY, QUALITY, SAFETY

- Works L&W Group s.r.o., with its headquarters in Hradec Králové, was established in 2011. It is a successfully developing Czech company without foreign participation specializing in the area of production-assembly works, with customers at home and abroad (e.g. Hungary, France, Norway, Great Britain, the Faroe Islands, Slovenia, Spain, etc.). Its services are used in the food, pharmaceutical, chemical and petrochemical industry and other industries.
- The company has acquired new compound, which have been reconstructed with financial assistance from EU funds. The premises comprise of 2 000 m² of production space, new headquarters and 6 500 m² of storage space.
- It employs an average of 60 80 people. In production it cooperates with Czech and foreign subcontractors, and apart from its own employees it also engages self-employed persons and agency workers.

The company's business program includes:

- delivery and assembly of investment units with all the related required works
- manufacture and assembly of skid units
- delivery and assembly of piping systems from carbon and stainless steel (especially for the pharmaceutical and food industry)
- assembly of technological equipment and movement of large-capacity equipment
- disassembly, production, delivery and assembly of steel structures





"We do work we like, work that has a clearly visible results and work which demands thinking."

The company provides quality services. It holds a number of certifications and meets the requirements of e.g. the 2014/68/EU directive module A2 and the WPQR certificate etc.

There is no need to emphasize that the strict observance of safety, health and environmental protection rules is superior to all other activities.

Our customers are: Saint-Gobain Construction Products CZ (CZ), CS Cabot (CZ), Unipetrol-RPA (CZ), Nestlé (CZ), Stock Pilzen (CZ), ASC Process Systems Ltd. (GB), ZVU Engineering a.s. (CZ), Steap Stailor (FR), Izotechnik SP z.o.o. (PL) and others.





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Pracovníci z:









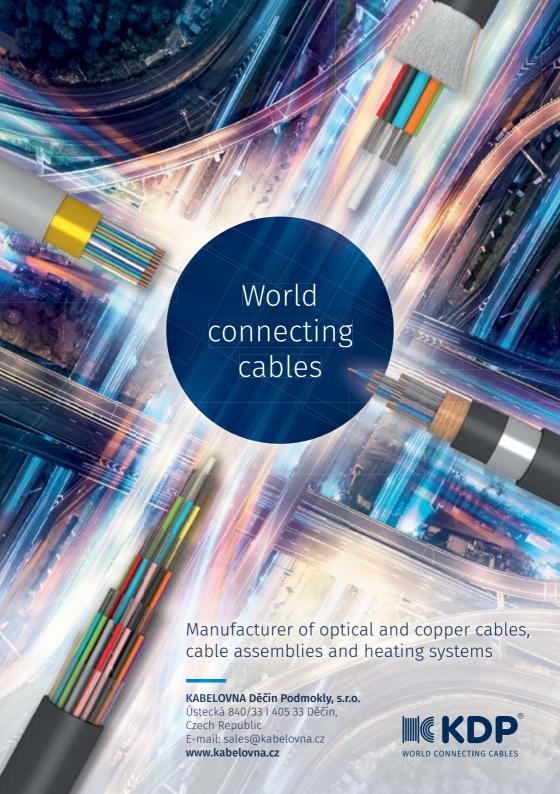






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